

# Executive Summary

## Grey Power New Zealand Federation Incorporated For the month ended 31 May 2025

	MAY 2025	MAY 2024	VARIANCE
<b>Cash</b>			
Cash received	75,644.81	650,946.37	-88.38% ↓
Cash spent	59,761.68	631,098.85	-90.53% ↓
Cash surplus (deficit)	15,883.13	19,847.52	-19.97% ↓
Closing bank balance	963,405.52	932,980.45	3.26% ↑
<b>Profitability</b>			
Income	42,768.16	46,584.65	-8.19% ↓
Direct costs	-	-	- -
Gross profit (loss)	42,768.16	46,584.65	-8.19% ↓
Other income	26,240.00	29,827.31	-12.03% ↓
Expenses	34,235.65	31,375.38	9.12% ↑
Profit (loss)	34,772.51	45,036.58	-22.79% ↓
<b>Balance Sheet</b>			
Debtors	11,572.65	11,315.10	2.28% ↑
Creditors	4,702.67	39.27	11,875.22% ↑
Net assets	925,231.22	915,184.27	1.10% ↑
<b>Sales</b>			
Number of invoices issued	27.00	39.00	-30.77% ↓
Average value of invoices	721.20	687.86	4.85% ↑
<b>Performance</b>			
Gross profit margin (%)	100.00	100.00	- -
Net profit margin (%)	81.30	96.68	-15.90% ↓
Return on investment (p.a.) (%)	45.10	59.05	-23.63% ↓
<b>Position</b>			
Average debtor days	8.39	7.53	11.40% ↑
Average creditor days	-	-	- -
Short term cash forecast	6,869.98	11,275.83	-39.07% ↓
Current assets to liabilities	20.25	34.45	-41.23% ↓
Term assets to liabilities	-	-	- -

# Cash Summary

## Grey Power New Zealand Federation Incorporated For the month ended 31 May 2025

	MAY 2025	MAY 2024	VARIANCE
<b>Income</b>			
Accounts Receivable	-	(6.30)	100.00% ↑
AGM Registrations Associations including accommodation	21,873.03	23,884.77	-8.42% ↓
Atopis Skincare	-	160.53	-100.00% ↓
Capitation Fees	35,258.67	44,903.26	-21.48% ↓
Counties Manukau Subscriptions	139.12	282.57	-50.77% ↓
Donation/Sponsorship	-	585.00	-100.00% ↓
Gofuel Fuel Card	77.69	-	- -
Interest Income	5,478.02	795.48	588.64% ↑
Newsletter Subscription	1,879.17	-	- -
Office Income	193.92	248.46	-21.95% ↓
<b>Total Income</b>	<b>64,899.62</b>	<b>70,853.77</b>	<b>-8.40%</b>
<b>Less Expenses</b>			
Accounting fees	64.75	61.75	4.86% ↑
Accounts Payable	-	100.00	-100.00% ↓
Administration & Staff Committee	2,134.35	-	- -
AGM Board Travel & Accomadation	353.91	-	- -
AGM Expenses	(267.83)	-	- -
Audit fees	-	4,258.00	-100.00% ↓
Board AGM Accommodation and Travel	-	2,477.04	-100.00% ↓
Board Meeting Expenses - Travel & Accommodation	8,803.95	8,415.17	4.62% ↑
Computer Expenses- Emails & Software	2,153.58	937.60	129.69% ↑
Contractors	1,172.78	-	- -
Database Costs	2,267.50	1,000.00	126.75% ↑
Grey Power Electricity Committee	-	1,480.40	-100.00% ↓
Miscellaneous	716.09	-	- -
Office Administration	601.74	113.25	431.34% ↑
PAYE Payable	239.19	(221.08)	208.19% ↑
Portfolio Health	-	969.48	-100.00% ↓
Postages	-	2,817.39	-100.00% ↓

	MAY 2025	MAY 2024	VARIANCE
Presidents Expenses	497.34	-	- —
Printing & Stationery	230.85	137.06	68.43% ↑
Rent	1,555.20	1,440.00	8.00% ↑
Secretaries Expenses	113.91	43.48	161.98% ↑
Standing Committee Advocacy & Lobby	653.57	165.22	295.58% ↑
Standing Committee Legal, Regulations & Remits	-	121.33	-100.00% ↓
Standing Committee Marketing & Communication	347.83	-	- —
Subscriptions	-	(17.39)	100.00% ↑
Telephone & Internet Costs	471.81	40.33	1,069.87% ↑
Treasurers Expenses	86.96	86.96	- —
Vice Presidents Expenses	43.48	-	- —
Wages	9,815.69	9,985.85	-1.70% ↓
Wages Payable - Payroll	(0.01)	6.78	-100.15% ↓
Zone 1 Rep	43.48	60.87	-28.57% ↓
Zone 2 Director	197.53	95.17	107.55% ↑
Zone 3 Director	280.62	389.57	-27.97% ↓
Zone 5 Director	526.40	-	- —
Zone 5 Rep	310.42	-	- —
Zone 6 Director	-	301.74	-100.00% ↓
Zone 6 Rep	43.48	-	- —
Zone 7 Rep	-	86.96	-100.00% ↓
<b>Total Expenses</b>	<b>33,458.57</b>	<b>35,352.93</b>	<b>-5.36%</b>
<b>Surplus (Deficit)</b>	<b>31,441.05</b>	<b>35,500.84</b>	<b>-11.44%</b>
<b>Plus Other Cash Movements</b>			
Fixed Assets	(1,397.00)	-	- —
<b>Total Other Cash Movements</b>	<b>(1,397.00)</b>	<b>-</b>	<b>-</b>
<b>Plus Tax Movements</b>			
Tax Collected	8,971.27	10,707.77	-16.22% ↓
Tax Paid	(23,132.19)	(26,361.09)	12.25% ↑
<b>Net Tax Movements</b>	<b>(14,160.92)</b>	<b>(15,653.32)</b>	<b>9.53%</b>
<b>Net Cash Movement</b>	<b>15,883.13</b>	<b>19,847.52</b>	<b>-19.97%</b>
<b>Summary</b>			

	MAY 2025	MAY 2024	VARIANCE
Opening Balance	947,522.39	913,132.93	3.77%
Plus Net Cash Movement	15,883.13	19,847.52	-19.97% 
Cash Balance	963,405.52	932,980.45	3.26%

# Profit and Loss

## Grey Power New Zealand Federation Incorporated For the month ended 31 May 2025

	MAY 2025	MAY 2024	YEAR TO DATE
<b>Trading Income</b>			
Atopis Skincare	-	160.53	-
Capitation Fees	35,258.67	44,903.26	160,221.27
Donation/Sponsorship	-	585.00	274.00
Electricity Commission	-	-	67,761.42
Gofuel Fuel Card	-	-	77.69
Grey Power Electricity Broadband	-	-	3,120.00
Interest Income	5,478.02	795.48	18,609.05
Newsletter Subscription	1,879.17	-	12,136.37
Office Income	152.30	140.38	2,150.38
<b>Total Trading Income</b>	<b>42,768.16</b>	<b>46,584.65</b>	<b>264,350.18</b>
<b>Gross Profit</b>	<b>42,768.16</b>	<b>46,584.65</b>	<b>264,350.18</b>
<b>Other Income</b>			
AGM Registrations Associations including accommodation	26,100.88	29,544.74	47,844.36
Counties Manukau Subscriptions	139.12	282.57	695.62
<b>Total Other Income</b>	<b>26,240.00</b>	<b>29,827.31</b>	<b>48,539.98</b>
<b>Operating Expenses</b>			
Accounting fees	64.75	61.75	1,048.75
Administration & Staff Committee	2,134.35	-	3,599.62
AGM Board Travel & Accomadation	353.91	-	3,216.77
Bank Fees	-	-	30.00
Board AGM Accommodation and Travel	-	2,123.13	-
Board Meeting Expenses - Travel & Accommodation	8,702.21	8,415.17	24,190.38
Computer Expenses- Emails & Software	958.57	937.60	6,362.12
Contractors	1,172.78	-	6,490.30
Database Costs	4,162.50	1,000.00	5,797.50
Depreciation	-	75.37	189.53
Grey Power Electricity Committee	-	1,480.40	-
Legal expenses	1,141.30	-	1,141.30
Lobby Expenses	-	-	136.70
Miscellaneous	716.09	-	716.09
Office Administration	72.09	113.25	1,410.33
Portfolio Health	-	969.48	-
Postage - Magazine	-	-	51,369.80
Postages	-	2,817.39	284.35
Presidents Expenses	54.73	-	2,381.61
Printing & Stationery	230.85	121.10	1,549.50
Rent	1,555.20	1,440.00	8,164.80
Secretaries Expenses	113.91	43.48	349.35
Standing Committee Advocacy & Lobby	653.57	165.22	1,280.96

	MAY 2025	MAY 2024	YEAR TO DATE
Standing Committee Legal, Regulations & Remits	-	121.33	-
Standing Committee Marketing & Communication	-	-	706.74
Subscriptions	-	(17.39)	-
Telephone & Internet Costs	471.81	500.98	2,051.59
Treasurers Expenses	86.96	86.96	320.16
Vice Presidents Expenses	43.48	-	309.57
Wages	9,815.69	9,985.85	53,492.37
Zone 1 Rep	-	60.87	376.52
Zone 2 Director	118.40	95.17	448.84
Zone 2 Rep	-	-	130.43
Zone 3 Director	280.62	389.57	441.67
Zone 3 Rep	-	-	291.34
Zone 4 Director	-	-	377.21
Zone 4 Rep	-	-	123.53
Zone 5 Director	977.98	-	1,669.04
Zone 5 Rep	310.42	-	1,010.41
Zone 6 Director	-	301.74	-
Zone 6 Rep	43.48	-	797.29
Zone 7 Director	-	-	407.27
Zone 7 Rep	-	86.96	375.66
<b>Total Operating Expenses</b>	<b>34,235.65</b>	<b>31,375.38</b>	<b>183,039.40</b>
<b>Net Profit</b>	<b>34,772.51</b>	<b>45,036.58</b>	<b>129,850.76</b>

# Balance Sheet

## Grey Power New Zealand Federation Incorporated As at 31 May 2025

	31 MAY 2025	31 MAY 2024
<b>Assets</b>		
<b>Bank</b>		
AGM Investments	-	32.38
Business Edge- 02 Eftpos Card	1,483.61	2,500.00
Investment	600,000.00	568,009.58
Kiwibank Call Account	-	337.19
Kiwibank- Business Edge	83,460.72	66,391.88
Kiwibank- Business Online Call	201,445.44	130,709.42
Short Term- Term Deposit	77,015.75	165,000.00
<b>Total Bank</b>	<b>963,405.52</b>	<b>932,980.45</b>
<b>Current Assets</b>		
Accounts Receivable	11,572.65	11,315.10
GST	(5,547.01)	(8,057.70)
GST in Receivables and Payables	(541.11)	0.29
<b>Total Current Assets</b>	<b>5,484.53</b>	<b>3,257.69</b>
<b>Fixed Assets</b>		
Fixed Assets	19,143.13	31,791.34
Less accumulated depreciation	(14,950.87)	(25,670.17)
<b>Total Fixed Assets</b>	<b>4,192.26</b>	<b>6,121.17</b>
<b>Total Assets</b>	<b>973,082.31</b>	<b>942,359.31</b>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	4,702.67	39.27
Accrued Holiday Pay	36,026.80	16,164.50
Income Tax	24,791.15	19,943.19
Membership Clearing Account	823.50	-
PAYE Payable	2,446.96	2,486.86
Provisional Tax	(20,940.00)	(11,452.00)
Wages Payable - Payroll	0.01	(6.78)
<b>Total Current Liabilities</b>	<b>47,851.09</b>	<b>27,175.04</b>
<b>Total Liabilities</b>	<b>47,851.09</b>	<b>27,175.04</b>
<b>Net Assets</b>	<b>925,231.22</b>	<b>915,184.27</b>
<b>Equity</b>		
Current Year Earnings	129,850.76	150,990.96
Retained Earnings	795,380.46	764,193.31
<b>Total Equity</b>	<b>925,231.22</b>	<b>915,184.27</b>

# Budget Variance

## Grey Power New Zealand Federation Incorporated For the month ended 31 May 2025

	MAY 2025	MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2025	JAN-MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %
<b>Trading Income</b>								
Capitation Fees	35,258.67	48,000.00	(12,741.33) ↓	-26.54% ↓	160,221.27	188,100.00	(27,878.73) ↓	-14.82% ↓
Donation/Sponsorship	-	50.00	(50.00) ↓	-100.00% ↓	274.00	250.00	24.00 ↑	9.60% ↑
Electricity Commission	-	-	- —	- —	67,761.42	60,000.00	7,761.42 ↑	12.94% ↑
Grey Power Electricity Broadband	-	-	- —	- —	3,120.00	2,850.00	270.00 ↑	9.47% ↑
Interest Income	5,478.02	3,600.00	1,878.02 ↑	52.17% ↑	18,609.05	18,000.00	609.05 ↑	3.38% ↑
Office Income	152.30	300.00	(147.70) ↓	-49.23% ↓	2,150.38	1,500.00	650.38 ↑	43.36% ↑
Resonate Health	-	-	- —	- —	-	700.00	(700.00) ↓	-100.00% ↓
Newsletter Subscription	1,879.17	30,000.00	(28,120.83) ↓	-93.74% ↓	12,136.37	96,000.00	(83,863.63) ↓	-87.36% ↓
Atopis Skincare	-	-	- —	- —	-	200.00	(200.00) ↓	-100.00% ↓
Gofuel Fuel Card	-	-	- —	- —	77.69	650.00	(572.31) ↓	-88.05% ↓
<b>Total Trading Income</b>	<b>42,768.16</b>	<b>81,950.00</b>	<b>(39,181.84)</b>	<b>-47.81%</b>	<b>264,350.18</b>	<b>368,250.00</b>	<b>(103,899.82)</b>	<b>-28.21%</b>
<b>Gross Profit</b>	<b>42,768.16</b>	<b>81,950.00</b>	<b>(39,181.84)</b>	<b>-47.81%</b>	<b>264,350.18</b>	<b>368,250.00</b>	<b>(103,899.82)</b>	<b>-28.21%</b>
<b>Other Income</b>								
AGM Registrations Associations including accommodation	26,100.88	30,000.00	(3,899.12) ↓	-13.00% ↓	47,844.36	41,000.00	6,844.36 ↑	16.69% ↑
Counties Manukau Subscriptions	139.12	-	139.12 ↑	- —	695.62	-	695.62 ↑	- —
<b>Total Other Income</b>	<b>26,240.00</b>	<b>30,000.00</b>	<b>(3,760.00)</b>	<b>-12.53%</b>	<b>48,539.98</b>	<b>41,000.00</b>	<b>7,539.98</b>	<b>18.39%</b>



	MAY 2025	MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2025	JAN-MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %
<b>Operating Expenses</b>								
Accounting fees	64.75	400.00	(335.25) ↓	-83.81% ↓	1,048.75	2,000.00	(951.25) ↓	-47.56% ↓
Advocacy Travel & Accomadation	-	500.00	(500.00) ↓	-100.00% ↓	-	2,500.00	(2,500.00) ↓	-100.00% ↓
AGM Expenses	-	8,000.00	(8,000.00) ↓	-100.00% ↓	-	8,000.00	(8,000.00) ↓	-100.00% ↓
AGM Board Travel & Accomadation	353.91	-	353.91 ↑	- —	3,216.77	-	3,216.77 ↑	- —
Audit fees	-	-	- —	- —	-	4,500.00	(4,500.00) ↓	-100.00% ↓
Bank Fees	-	15.00	(15.00) ↓	-100.00% ↓	30.00	75.00	(45.00) ↓	-60.00% ↓
Board Meeting Expenses - Travel & Accommodation	8,702.21	12,000.00	(3,297.79) ↓	-27.48% ↓	24,190.38	24,000.00	190.38 ↑	0.79% ↑
Board Printing & Stationery	-	25.00	(25.00) ↓	-100.00% ↓	-	125.00	(125.00) ↓	-100.00% ↓
Computer Expenses- Emails & Software	958.57	1,000.00	(41.43) ↓	-4.14% ↓	6,362.12	5,000.00	1,362.12 ↑	27.24% ↑
Database Costs	4,162.50	1,000.00	3,162.50 ↑	316.25% ↑	5,797.50	5,000.00	797.50 ↑	15.95% ↑
Depreciation	-	150.00	(150.00) ↓	-100.00% ↓	189.53	750.00	(560.47) ↓	-74.73% ↓
Grey Power Electricity Committee	-	200.00	(200.00) ↓	-100.00% ↓	-	1,000.00	(1,000.00) ↓	-100.00% ↓
Insurance	-	4,500.00	(4,500.00) ↓	-100.00% ↓	-	4,500.00	(4,500.00) ↓	-100.00% ↓
Legal expenses	1,141.30	400.00	741.30 ↑	185.33% ↑	1,141.30	1,600.00	(458.70) ↓	-28.67% ↓
Lobby Expenses	-	500.00	(500.00) ↓	-100.00% ↓	136.70	1,000.00	(863.30) ↓	-86.33% ↓
Lobby Travel & Accommodation	-	4,000.00	(4,000.00) ↓	-100.00% ↓	-	8,000.00	(8,000.00) ↓	-100.00% ↓
Membership cards	-	-	- —	- —	-	1,560.00	(1,560.00) ↓	-100.00% ↓
Standing Committee - Membership/Association Support	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Miscellaneous	716.09	-	716.09 ↑	- —	716.09	-	716.09 ↑	- —

	MAY 2025	MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2025	JAN-MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %
Minor Assets	-	-	- —	- —	-	1,000.00	(1,000.00) ↓	-100.00% ↓
Standing Committee Advocacy & Lobby	653.57	400.00	253.57 ↑	63.39% ↑	1,280.96	2,000.00	(719.04) ↓	-35.95% ↓
Portfolio Commercial Investments	-	500.00	(500.00) ↓	-100.00% ↓	-	2,500.00	(2,500.00) ↓	-100.00% ↓
Portfolio Emergency Management	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Portfolio Energy	-	400.00	(400.00) ↓	-100.00% ↓	-	2,000.00	(2,000.00) ↓	-100.00% ↓
Portfolio Health	-	575.00	(575.00) ↓	-100.00% ↓	-	2,875.00	(2,875.00) ↓	-100.00% ↓
Portfolio Law and Order	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Portfolio Local Bodies	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Portfolio Retirement Income/Taxation	-	400.00	(400.00) ↓	-100.00% ↓	-	2,000.00	(2,000.00) ↓	-100.00% ↓
Office Administration	72.09	300.00	(227.91) ↓	-75.97% ↓	1,410.33	1,500.00	(89.67) ↓	-5.98% ↓
Postage - Magazine	-	-	- —	- —	51,369.80	90,000.00	(38,630.20) ↓	-42.92% ↓
Postages	-	400.00	(400.00) ↓	-100.00% ↓	284.35	2,000.00	(1,715.65) ↓	-85.78% ↓
Presidents Expenses	54.73	750.00	(695.27) ↓	-92.70% ↓	2,381.61	3,750.00	(1,368.39) ↓	-36.49% ↓
Printing & Stationery	230.85	550.00	(319.15) ↓	-58.03% ↓	1,549.50	2,750.00	(1,200.50) ↓	-43.65% ↓
Publicity	-	1,000.00	(1,000.00) ↓	-100.00% ↓	-	18,500.00	(18,500.00) ↓	-100.00% ↓
Rent	1,555.20	1,950.00	(394.80) ↓	-20.25% ↓	8,164.80	9,750.00	(1,585.20) ↓	-16.26% ↓
Secretaries Expenses	113.91	300.00	(186.09) ↓	-62.03% ↓	349.35	1,500.00	(1,150.65) ↓	-76.71% ↓
Administration & Staff Committee	2,134.35	200.00	1,934.35 ↑	967.18% ↑	3,599.62	1,000.00	2,599.62 ↑	259.96% ↑
Standing Committee Marketing & Communication	-	500.00	(500.00) ↓	-100.00% ↓	706.74	2,500.00	(1,793.26) ↓	-71.73% ↓
Standing Committee Executive	-	500.00	(500.00) ↓	-100.00% ↓	-	2,500.00	(2,500.00) ↓	-100.00% ↓

	MAY 2025	MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2025	JAN-MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %
Standing Committee Finance & Investment	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Standing Committee Legal, Regulations & Remits	-	250.00	(250.00) ↓	-100.00% ↓	-	1,250.00	(1,250.00) ↓	-100.00% ↓
Standing Committee Magazine	-	400.00	(400.00) ↓	-100.00% ↓	-	2,000.00	(2,000.00) ↓	-100.00% ↓
Subscriptions	-	20.00	(20.00) ↓	-100.00% ↓	-	90.00	(90.00) ↓	-100.00% ↓
Telephone & Internet Costs	471.81	500.00	(28.19) ↓	-5.64% ↓	2,051.59	2,500.00	(448.41) ↓	-17.94% ↓
Trademark Renewal	-	-	- —	- —	-	2,000.00	(2,000.00) ↓	-100.00% ↓
Treasurers Expenses	86.96	200.00	(113.04) ↓	-56.52% ↓	320.16	1,000.00	(679.84) ↓	-67.98% ↓
Vice Presidents Expenses	43.48	500.00	(456.52) ↓	-91.30% ↓	309.57	2,500.00	(2,190.43) ↓	-87.62% ↓
Wages	9,815.69	10,445.00	(629.31) ↓	-6.02% ↓	53,492.37	52,225.00	1,267.37 ↑	2.43% ↑
Website (Development)	-	500.00	(500.00) ↓	-100.00% ↓	-	2,500.00	(2,500.00) ↓	-100.00% ↓
Zone 1 Director	-	150.00	(150.00) ↓	-100.00% ↓	-	750.00	(750.00) ↓	-100.00% ↓
Zone 1 Rep	-	150.00	(150.00) ↓	-100.00% ↓	376.52	750.00	(373.48) ↓	-49.80% ↓
Zone 2 Director	118.40	150.00	(31.60) ↓	-21.07% ↓	448.84	750.00	(301.16) ↓	-40.15% ↓
Zone 2 Rep	-	150.00	(150.00) ↓	-100.00% ↓	130.43	750.00	(619.57) ↓	-82.61% ↓
Zone 3 Director	280.62	150.00	130.62 ↑	87.08% ↑	441.67	750.00	(308.33) ↓	-41.11% ↓
Zone 3 Rep	-	150.00	(150.00) ↓	-100.00% ↓	291.34	750.00	(458.66) ↓	-61.15% ↓
Zone 4 Director	-	150.00	(150.00) ↓	-100.00% ↓	377.21	750.00	(372.79) ↓	-49.71% ↓
Zone 4 Rep	-	150.00	(150.00) ↓	-100.00% ↓	123.53	750.00	(626.47) ↓	-83.53% ↓
Zone 5 Director	977.98	150.00	827.98 ↑	551.99% ↑	1,669.04	750.00	919.04 ↑	122.54% ↑
Zone 5 Rep	310.42	150.00	160.42 ↑	106.95% ↑	1,010.41	750.00	260.41 ↑	34.72% ↑

	MAY 2025	MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %	JAN-MAY 2025	JAN-MAY 2025 2025 BUDGET	VARIANCE	VARIANCE %
Zone 6 Director	-	150.00	(150.00) ↓	-100.00% ↓	-	750.00	(750.00) ↓	-100.00% ↓
Zone 6 Rep	43.48	150.00	(106.52) ↓	-71.01% ↓	797.29	750.00	47.29 ↑	6.31% ↑
Zone 7 Director	-	150.00	(150.00) ↓	-100.00% ↓	407.27	750.00	(342.73) ↓	-45.70% ↓
Zone 7 Rep	-	150.00	(150.00) ↓	-100.00% ↓	375.66	750.00	(374.34) ↓	-49.91% ↓
Income Tax Provisional	-	-	- —	- —	-	12,000.00	(12,000.00) ↓	-100.00% ↓
Portfolio Retirement Villages and Housing	-	500.00	(500.00) ↓	-100.00% ↓	-	2,500.00	(2,500.00) ↓	-100.00% ↓
Contractors	1,172.78	5,000.00	(3,827.22) ↓	-76.54% ↓	6,490.30	18,332.00	(11,841.70) ↓	-64.60% ↓
<b>Total Operating Expenses</b>	<b>34,235.65</b>	<b>63,080.00</b>	<b>(28,844.35)</b>	<b>-45.73%</b>	<b>183,039.40</b>	<b>333,382.00</b>	<b>(150,342.60)</b>	<b>-45.10%</b>
<b>Net Profit</b>	<b>34,772.51</b>	<b>48,870.00</b>	<b>(14,097.49)</b>	<b>-28.85%</b>	<b>129,850.76</b>	<b>75,868.00</b>	<b>53,982.76</b>	<b>71.15%</b>