

Executive Summary

Grey Power NZ Federation (Inc)

For the month ended 31 December 2024

	DEC 2024	DEC 2023	VARIANCE
Cash			
Cash received	7,910.72	6,974.29	13.43% ↑
Cash spent	33,685.02	23,841.20	41.29% ↑
Cash surplus (deficit)	(25,774.30)	(16,866.91)	-52.81% ↓
Closing bank balance	821,090.28	749,657.74	9.53% ↑
Profitability			
Income	9,737.60	91,908.71	-89.41% ↓
Direct costs	-	-	- -
Gross profit (loss)	9,737.60	91,908.71	-89.41% ↓
Other income	21.74	364.31	-94.03% ↓
Expenses	73,423.02	87,384.41	-15.98% ↓
Profit (loss)	(63,663.68)	4,888.61	-1,402.29% ↓
Balance Sheet			
Debtors	4,721.73	101,888.68	-95.37% ↓
Creditors	59,395.35	50,366.47	17.93% ↑
Net assets	772,507.83	764,193.31	1.09% ↑
Sales			
Number of invoices issued	1.00	4.00	-75.00% ↓
Average value of invoices	3,578.07	22,202.70	-83.88% ↓
Performance			
Gross profit margin (%)	100.00	100.00	- -
Net profit margin (%)	(653.79)	5.32	-12,391.68% ↓
Return on investment (p.a.) (%)	(98.89)	7.68	-1,388.27% ↓
Position			
Average debtor days	15.03	34.37	-56.26% ↓
Average creditor days	-	-	- -
Short term cash forecast	(54,673.62)	51,522.21	-206.12% ↓
Current assets to liabilities	12.33	9.94	24.12% ↑
Term assets to liabilities	-	-	- -

Cash Summary

Grey Power NZ Federation (Inc)

For the month ended 31 December 2024

	DEC 2024	DEC 2023	VARIANCE
Income			
AGM Registrations Associations including accommodation	939.57	138.26	579.57% ↑
Capitation Fees	2,791.81	3,947.33	-29.27% ↓
Counties Manukau Subscriptions	21.74	226.05	-90.38% ↓
Interest Income	3,367.72	511.09	558.93% ↑
Misc Keys Rings - Pens	-	38.00	-100.00% ↓
Office Income	197.33	348.10	-43.31% ↓
Total Income	7,318.17	5,208.83	40.50%
Less Expenses			
Accounting fees	414.75	411.75	0.73% ↑
Accrued Holiday Pay	-	6,632.50	-100.00% ↓
Administration & Staff Committee	722.52	654.42	10.41% ↑
AGM Assistance for Associations	-	347.83	-100.00% ↓
AGM Assn Expense- Registration and Accommodation	-	138.26	-100.00% ↓
Audit fees	-	7,500.00	-100.00% ↓
Board AGM Accommodation and Travel	-	467.48	-100.00% ↓
Board Meeting Expenses - Travel & Accommodation	4,389.05	1,679.85	161.28% ↑
Computer Expenses- Emails & Software	941.38	735.63	27.97% ↑
Contractors	1,595.00	-	- —
Counties Manukau Transition	-	151.09	-100.00% ↓
Database Costs	740.00	317.50	133.07% ↑
General Expenses	-	0.12	-100.00% ↓
Grey Power Electricity Committee	-	322.78	-100.00% ↓
GST in Receivables and Payables	-	(248.57)	100.00% ↑
Holiday Pay	-	20,100.48	-100.00% ↓
Income Tax	-	(19,943.19)	100.00% ↑
Income Tax Expense	-	19,943.19	-100.00% ↓
Lobby Expenses	35.30	-	- —
Membership cards	-	1,116.00	-100.00% ↓
Miscellaneous	-	34.59	-100.00% ↓

	DEC 2024	DEC 2023	VARIANCE	
Office Administration	-	71.72	-100.00%	↓
PAYE Payable	-	220.42	-100.00%	↓
Portfolio Health	207.74	-	-	—
Presidents Expenses	43.48	638.63	-93.19%	↓
Printing & Stationery	247.48	113.27	118.49%	↑
Provisonal Tax	8,491.00	-	-	—
Rent	1,828.80	1,440.00	27.00%	↑
Secretaries Expenses	86.96	105.22	-17.35%	↓
Standing Committee Advocacy & Lobby	-	405.90	-100.00%	↓
Standing Committee Marketing & Communication	468.19	635.35	-26.31%	↓
Subscriptions	236.90	17.39	1,262.28%	↑
Sundry creditors	-	(7,500.00)	100.00%	↑
Telephone & Internet Costs	355.97	-	-	—
Trademark Renewal	-	200.00	-100.00%	↓
Treasurers Expenses	43.48	86.96	-50.00%	↓
Vice Presidents Expenses	93.30	712.00	-86.90%	↓
Wages	9,484.02	(17,720.48)	153.52%	↑
Zone 1 Rep	86.96	122.17	-28.82%	↓
Zone 2 Director	202.09	133.65	51.21%	↑
Zone 2 Rep	133.42	123.48	8.05%	↑
Zone 3 Director	239.83	363.04	-33.94%	↓
Zone 3 Rep	291.34	-	-	—
Zone 5 Director	-	231.13	-100.00%	↓
Zone 5 Rep	126.52	-	-	—
Zone 6 Rep	43.48	-	-	—
Zone 7 Rep	86.96	-	-	—
Total Expenses	31,635.92	20,761.56	52.38%	
Surplus (Deficit)	(24,317.75)	(15,552.73)	-56.36%	
Plus Tax Movements				
Tax Collected	592.55	2,225.88	-73.38%	↓
Tax Paid	(2,049.10)	(3,540.06)	42.12%	↑
Net Tax Movements	(1,456.55)	(1,314.18)	-10.83%	

	DEC 2024	DEC 2023	VARIANCE
Net Cash Movement	(25,774.30)	(16,866.91)	-52.81%
Summary			
Opening Balance	846,864.58	766,524.65	10.48%
Plus Net Cash Movement	(25,774.30)	(16,866.91)	-52.81% 
Cash Balance	821,090.28	749,657.74	9.53%

Profit and Loss

Grey Power NZ Federation (Inc)

For the month ended 31 December 2024

	DEC 2024	NOV 2024	YEAR TO DATE
Trading Income			
Atopis Skincare	-	-	509.96
Capitation Fees	2,791.81	4,860.61	247,572.49
Donation/Sponsorship	-	-	384.55
Electricity Commission	-	-	193,778.23
Grey Power Electricity Broadband	-	-	10,853.63
Interest Income	3,367.72	8,327.51	49,112.37
Office Income	-	481.55	3,806.38
Profit Share - Magazine	3,578.07	-	6,823.85
Total Trading Income	9,737.60	13,669.67	512,841.46
Gross Profit	9,737.60	13,669.67	512,841.46
Other Income			
AGM Registrations Associations including accommodation	-	-	43,534.30
Counties Manukau Subscriptions	21.74	-	2,119.87
Total Other Income	21.74	-	45,654.17
Operating Expenses			
Accident Compensation	-	-	222.18
Accounting fees	64.75	414.75	3,015.90
Administration & Staff Committee	722.52	-	2,419.87
AGM Assistance for Associations	-	-	869.57
AGM Expenses	-	-	51,594.65
Audit fees	-	-	3,128.00
Bank Fees	-	-	(85.24)
Board AGM Accommodation and Travel	-	375.65	6,487.52
Board Meeting Expenses - Travel & Accommodation	4,389.05	13,431.27	64,247.81
Computer Expenses- Emails & Software	941.38	885.62	9,872.23
Contractors	2,640.00	1,721.89	4,883.62
Counties Manukau Transition	-	-	386.29
Database Costs	610.00	1,428.00	9,028.00
Depreciation	-	-	753.67
Grey Power Electricity Committee	-	-	1,480.40
Insurance	-	-	3,713.90
Legal expenses	-	-	3,835.00
Lobby Expenses	35.30	-	35.30
Loss on Sale of Assets	-	2,608.82	2,608.82
Membership cards	-	1,023.25	1,023.25
Minor Assets	-	-	217.35
Office Administration	-	61.06	1,252.33
Portfolio Health	207.74	-	1,177.22
Portfolio Retirement Income/Taxation	-	-	1,042.62

	DEC 2024	NOV 2024	YEAR TO DATE
Portfolio Local Bodies	-	-	100.00
Postage - Magazine	48,856.70	-	188,334.91
Postages	-	-	3,634.78
Presidents Expenses	1,017.39	405.96	8,002.17
Printing & Stationery	169.56	554.24	6,086.57
Rent	1,828.80	1,440.00	19,108.80
Secretaries Expenses	86.96	-	1,031.71
Standing Committee Advocacy & Lobby	-	986.96	2,590.39
Standing Committee Legal, Regulations & Remits	-	-	450.87
Standing Committee Magazine	-	-	744.87
Standing Committee Marketing & Communication	630.69	-	2,632.42
Subscriptions	236.90	-	454.29
Telephone & Internet Costs	355.97	332.72	5,275.01
Treasurers Expenses	43.48	43.48	818.77
Vice Presidents Expenses	93.30	-	1,772.46
Wages	9,484.02	10,511.08	124,391.86
Zone 1 Rep	86.96	-	1,023.69
Zone 2 Director	-	374.02	1,392.16
Zone 2 Rep	133.42	161.15	1,164.40
Zone 3 Director	239.83	152.00	1,331.71
Zone 3 Rep	291.34	43.48	904.16
Zone 4 Director	-	-	1,015.43
Zone 4 Rep	-	52.14	557.54
Zone 5 Director	-	323.83	1,241.55
Zone 5 Rep	126.52	-	343.91
Zone 6 Director	-	-	452.61
Zone 6 Rep	43.48	919.95	1,329.90
Zone 7 Director	-	-	212.59
Zone 7 Rep	86.96	93.05	571.32
Total Operating Expenses	73,423.02	38,344.37	550,181.11
Net Profit	(63,663.68)	(24,674.70)	8,314.52

Balance Sheet

Grey Power NZ Federation (Inc)

As at 31 December 2024

	31 DEC 2024	31 DEC 2023
Assets		
Bank		
AGM Investments	-	11,760.05
Business Edge- 02 Eftpos Card	1,640.89	2,091.00
Investment	600,000.00	568,009.58
Kiwibank Call Account	-	122,482.24
Kiwibank- Business Edge	21,364.87	43,750.88
Kiwibank- Business Online Call	123,084.52	1,563.99
Short Term- Term Deposit	75,000.00	-
Total Bank	821,090.28	749,657.74
Current Assets		
Accounts Receivable	4,721.73	101,888.68
GST	11,614.50	(2,351.61)
GST in Receivables and Payables	(171.66)	(6,717.68)
Total Current Assets	16,164.57	92,819.39
Fixed Assets		
Fixed Assets	17,746.13	31,791.34
Less accumulated depreciation	(14,610.62)	(25,293.34)
Total Fixed Assets	3,135.51	6,498.00
Total Assets	840,390.36	848,975.13
Liabilities		
Current Liabilities		
Accounts Payable	59,395.35	50,366.47
Accrued Holiday Pay	16,164.50	16,164.50
Income Tax	19,943.19	19,943.19
PAYE Payable	2,562.49	2,259.66
Provisonal Tax	(30,413.00)	(11,452.00)
Sundry creditors	-	7,500.00
Suspense	230.00	-
Total Current Liabilities	67,882.53	84,781.82
Total Liabilities	67,882.53	84,781.82
Net Assets	772,507.83	764,193.31
Equity		
Current Year Earnings	8,314.52	(7,359.81)
Retained Earnings	764,193.31	771,553.12
Total Equity	772,507.83	764,193.31

Budget Variance

Grey Power NZ Federation (Inc) For the month ended 31 December 2024

	DEC 2024	DEC 2024 2024 BUDGET	VARIANCE	VARIANCE %	2024	2024 2024 BUDGET	VARIANCE	VARIANCE %
Trading Income								
Atopis Skincare	-	-	- —	- —	509.96	-	509.96 ↑	- —
Bequests	-	300.00	(300.00) ↓	-100.00% ↓	-	3,600.00	(3,600.00) ↓	-100.00% ↓
Capitation Fees	2,791.81	(10,000.00)	12,791.81 ↑	127.92% ↑	247,572.49	301,000.00	(53,427.51) ↓	-17.75% ↓
Donation/Sponsorship	-	1,600.00	(1,600.00) ↓	-100.00% ↓	384.55	20,000.00	(19,615.45) ↓	-98.08% ↓
Electricity Commission	-	55,000.00	(55,000.00) ↓	-100.00% ↓	193,778.23	220,000.00	(26,221.77) ↓	-11.92% ↓
Grey Power Electricity Broadband	-	7,000.00	(7,000.00) ↓	-100.00% ↓	10,853.63	7,000.00	3,853.63 ↑	55.05% ↑
Interest Income	3,367.72	11,500.00	(8,132.28) ↓	-70.72% ↓	49,112.37	43,600.00	5,512.37 ↑	12.64% ↑
Office Income	-	375.00	(375.00) ↓	-100.00% ↓	3,806.38	4,500.00	(693.62) ↓	-15.41% ↓
Profit Share - Magazine	3,578.07	2,000.00	1,578.07 ↑	78.90% ↑	6,823.85	8,000.00	(1,176.15) ↓	-14.70% ↓
Total Trading Income	9,737.60	67,775.00	(58,037.40)	-85.63%	512,841.46	607,700.00	(94,858.54)	-15.61%
Gross Profit	9,737.60	67,775.00	(58,037.40)	-85.63%	512,841.46	607,700.00	(94,858.54)	-15.61%
Other Income								
AGM Registrations Associations including accommodation	-	-	- —	- —	43,534.30	45,000.00	(1,465.70) ↓	-3.26% ↓
Counties Manukau Subscriptions	21.74	-	21.74 ↑	- —	2,119.87	-	2,119.87 ↑	- —
Total Other Income	21.74	-	21.74	-	45,654.17	45,000.00	654.17	1.45%
Operating Expenses								
Accident Compensation	-	-	- —	- —	222.18	350.00	(127.82) ↓	-36.52% ↓

	DEC 2024	DEC 2024 2024 BUDGET	VARIANCE	VARIANCE %	2024	2024 2024 BUDGET	VARIANCE	VARIANCE %
Accounting fees	64.75	670.00	(605.25) ↓	-90.34% ↓	3,015.90	8,000.00	(4,984.10) ↓	-62.30% ↓
Administration & Staff Committee	722.52	500.00	222.52 ↑	44.50% ↑	2,419.87	6,000.00	(3,580.13) ↓	-59.67% ↓
Advertising	-	50.00	(50.00) ↓	-100.00% ↓	-	600.00	(600.00) ↓	-100.00% ↓
AGM Assistance for Associations	-	-	- —	- —	869.57	2,000.00	(1,130.43) ↓	-56.52% ↓
AGM Expenses	-	-	- —	- —	51,594.65	60,000.00	(8,405.35) ↓	-14.01% ↓
Audit fees	-	-	- —	- —	3,128.00	11,000.00	(7,872.00) ↓	-71.56% ↓
Badges, Key Rings, Pens	-	60.00	(60.00) ↓	-100.00% ↓	-	720.00	(720.00) ↓	-100.00% ↓
Bank Fees	-	10.00	(10.00) ↓	-100.00% ↓	(85.24)	120.00	(205.24) ↓	-171.03% ↓
Board AGM Accommodation and Travel	-	-	- —	- —	6,487.52	15,000.00	(8,512.48) ↓	-56.75% ↓
Board Meeting Expenses - Travel & Accommodation	4,389.05	1,000.00	3,389.05 ↑	338.91% ↑	64,247.81	48,000.00	16,247.81 ↑	33.85% ↑
Board Meetings Special - Travel & Accommodation	-	150.00	(150.00) ↓	-100.00% ↓	-	1,800.00	(1,800.00) ↓	-100.00% ↓
Board Printing & Stationery	-	50.00	(50.00) ↓	-100.00% ↓	-	600.00	(600.00) ↓	-100.00% ↓
Computer Expenses- Emails & Software	941.38	500.00	441.38 ↑	88.28% ↑	9,872.23	6,000.00	3,872.23 ↑	64.54% ↑
Contractors	2,640.00	-	2,640.00 ↑	- —	4,883.62	-	4,883.62 ↑	- —
Counties Manukau Transition	-	-	- —	- —	386.29	-	386.29 ↑	- —
Database Costs	610.00	680.00	(70.00) ↓	-10.29% ↓	9,028.00	8,160.00	868.00 ↑	10.64% ↑
Depreciation	-	120.00	(120.00) ↓	-100.00% ↓	753.67	1,440.00	(686.33) ↓	-47.66% ↓
Equipment (Office)	-	150.00	(150.00) ↓	-100.00% ↓	-	1,800.00	(1,800.00) ↓	-100.00% ↓
General Expenses	-	50.00	(50.00) ↓	-100.00% ↓	-	600.00	(600.00) ↓	-100.00% ↓
Grey Power Electricity Committee	-	300.00	(300.00) ↓	-100.00% ↓	1,480.40	4,000.00	(2,519.60) ↓	-62.99% ↓

	DEC 2024	DEC 2024 2024 BUDGET	VARIANCE	VARIANCE %	2024	2024 2024 BUDGET	VARIANCE	VARIANCE %
Income Tax Provisional	-	20,000.00	(20,000.00) ↓	-100.00% ↓	-	20,000.00	(20,000.00) ↓	-100.00% ↓
Insurance	-	-	- —	- —	3,713.90	4,000.00	(286.10) ↓	-7.15% ↓
Legal expenses	-	600.00	(600.00) ↓	-100.00% ↓	3,835.00	7,200.00	(3,365.00) ↓	-46.74% ↓
Lobby Expenses	35.30	-	35.30 ↑	- —	35.30	-	35.30 ↑	- —
Loss on Sale of Assets	-	-	- —	- —	2,608.82	-	2,608.82 ↑	- —
Membership cards	-	-	- —	- —	1,023.25	1,500.00	(476.75) ↓	-31.78% ↓
Minor Assets	-	-	- —	- —	217.35	-	217.35 ↑	- —
NAG'S ACC	-	100.00	(100.00) ↓	-100.00% ↓	-	1,200.00	(1,200.00) ↓	-100.00% ↓
NAG's Aged Care	-	200.00	(200.00) ↓	-100.00% ↓	-	2,400.00	(2,400.00) ↓	-100.00% ↓
Office Administration	-	-	- —	- —	1,252.33	-	1,252.33 ↑	- —
Office Maintenace	-	50.00	(50.00) ↓	-100.00% ↓	-	600.00	(600.00) ↓	-100.00% ↓
Portfolio Energy	-	100.00	(100.00) ↓	-100.00% ↓	-	1,200.00	(1,200.00) ↓	-100.00% ↓
Portfolio Health	207.74	200.00	7.74 ↑	3.87% ↑	1,177.22	2,400.00	(1,222.78) ↓	-50.95% ↓
Portfolio Law and Order	-	100.00	(100.00) ↓	-100.00% ↓	-	1,200.00	(1,200.00) ↓	-100.00% ↓
Portfolio Retirement Income/Taxation	-	200.00	(200.00) ↓	-100.00% ↓	1,042.62	2,400.00	(1,357.38) ↓	-56.56% ↓
Portfolio Local Bodies	-	200.00	(200.00) ↓	-100.00% ↓	100.00	2,400.00	(2,300.00) ↓	-95.83% ↓
Portfolio Retirement Villages and Housing	-	100.00	(100.00) ↓	-100.00% ↓	-	1,200.00	(1,200.00) ↓	-100.00% ↓
Postage - Magazine	48,856.70	50,000.00	(1,143.30) ↓	-2.29% ↓	188,334.91	200,000.00	(11,665.09) ↓	-5.83% ↓
Postages	-	170.00	(170.00) ↓	-100.00% ↓	3,634.78	2,040.00	1,594.78 ↑	78.18% ↑
Presidents Expenses	1,017.39	415.00	602.39 ↑	145.15% ↑	8,002.17	5,000.00	3,002.17 ↑	60.04% ↑

	DEC 2024	DEC 2024 2024 BUDGET	VARIANCE	VARIANCE %	2024	2024 2024 BUDGET	VARIANCE	VARIANCE %
Printing & Stationery	169.56	300.00	(130.44) ↓	-43.48% ↓	6,086.57	3,600.00	2,486.57 ↑	69.07% ↑
Rent	1,828.80	1,560.00	268.80 ↑	17.23% ↑	19,108.80	18,720.00	388.80 ↑	2.08% ↑
Repairs and Maintenance	-	40.00	(40.00) ↓	-100.00% ↓	-	500.00	(500.00) ↓	-100.00% ↓
Secretaries Expenses	86.96	205.00	(118.04) ↓	-57.58% ↓	1,031.71	2,500.00	(1,468.29) ↓	-58.73% ↓
Standing Committee - Membership/Association Support	-	420.00	(420.00) ↓	-100.00% ↓	-	5,040.00	(5,040.00) ↓	-100.00% ↓
Standing Committee Advocacy & Lobby	-	1,250.00	(1,250.00) ↓	-100.00% ↓	2,590.39	15,000.00	(12,409.61) ↓	-82.73% ↓
Standing Committee Legal, Regulations & Remits	-	250.00	(250.00) ↓	-100.00% ↓	450.87	3,000.00	(2,549.13) ↓	-84.97% ↓
Standing Committee Magazine	-	-	- —	- —	744.87	-	744.87 ↑	- —
Standing Committee Marketing & Communication	630.69	1,250.00	(619.31) ↓	-49.54% ↓	2,632.42	15,000.00	(12,367.58) ↓	-82.45% ↓
Subscriptions	236.90	-	236.90 ↑	- —	454.29	-	454.29 ↑	- —
Telephone & Internet Costs	355.97	333.00	22.97 ↑	6.90% ↑	5,275.01	4,000.00	1,275.01 ↑	31.88% ↑
Treasurers Expenses	43.48	205.00	(161.52) ↓	-78.79% ↓	818.77	2,500.00	(1,681.23) ↓	-67.25% ↓
Vice Presidents Expenses	93.30	250.00	(156.70) ↓	-62.68% ↓	1,772.46	3,500.00	(1,727.54) ↓	-49.36% ↓
Wages	9,484.02	10,445.00	(960.98) ↓	-9.20% ↓	124,391.86	125,000.00	(608.14) ↓	-0.49% ↓
Website (Development)	-	500.00	(500.00) ↓	-100.00% ↓	-	6,000.00	(6,000.00) ↓	-100.00% ↓
Zone 1 Director	-	100.00	(100.00) ↓	-100.00% ↓	-	1,200.00	(1,200.00) ↓	-100.00% ↓
Zone 1 Rep	86.96	100.00	(13.04) ↓	-13.04% ↓	1,023.69	1,200.00	(176.31) ↓	-14.69% ↓
Zone 2 Director	-	100.00	(100.00) ↓	-100.00% ↓	1,392.16	1,200.00	192.16 ↑	16.01% ↑
Zone 2 Rep	133.42	100.00	33.42 ↑	33.42% ↑	1,164.40	1,200.00	(35.60) ↓	-2.97% ↓
Zone 3 Director	239.83	100.00	139.83 ↑	139.83% ↑	1,331.71	1,200.00	131.71 ↑	10.98% ↑

	DEC 2024	DEC 2024 2024 BUDGET	VARIANCE	VARIANCE %	2024	2024 2024 BUDGET	VARIANCE	VARIANCE %
Zone 3 Rep	291.34	100.00	191.34 ↑	191.34% ↑	904.16	1,200.00	(295.84) ↓	-24.65% ↓
Zone 4 Director	-	100.00	(100.00) ↓	-100.00% ↓	1,015.43	1,200.00	(184.57) ↓	-15.38% ↓
Zone 4 Rep	-	100.00	(100.00) ↓	-100.00% ↓	557.54	1,200.00	(642.46) ↓	-53.54% ↓
Zone 5 Director	-	100.00	(100.00) ↓	-100.00% ↓	1,241.55	1,200.00	41.55 ↑	3.46% ↑
Zone 5 Rep	126.52	100.00	26.52 ↑	26.52% ↑	343.91	1,200.00	(856.09) ↓	-71.34% ↓
Zone 6 Director	-	100.00	(100.00) ↓	-100.00% ↓	452.61	1,200.00	(747.39) ↓	-62.28% ↓
Zone 6 Rep	43.48	100.00	(56.52) ↓	-56.52% ↓	1,329.90	1,200.00	129.90 ↑	10.83% ↑
Zone 7 Director	-	100.00	(100.00) ↓	-100.00% ↓	212.59	1,200.00	(987.41) ↓	-82.28% ↓
Zone 7 Rep	86.96	100.00	(13.04) ↓	-13.04% ↓	571.32	1,200.00	(628.68) ↓	-52.39% ↓
Total Operating Expenses	73,423.02	95,133.00	(21,709.98)	-22.82%	550,181.11	652,090.00	(101,908.89)	-15.63%
Net Profit	(63,663.68)	(27,358.00)	(36,305.68)	-132.71%	8,314.52	610.00	7,704.52	1,263.04%